

Ohio Department of Transportation

# ODOT Cooperative (Co-op) Purchasing Program



Austin Price, ODOT Lead Procurement  
Coordinator

John R. Kasich, *Governor* • Jerry Wray, *Director*

[www.transportation.ohio.gov](http://www.transportation.ohio.gov)

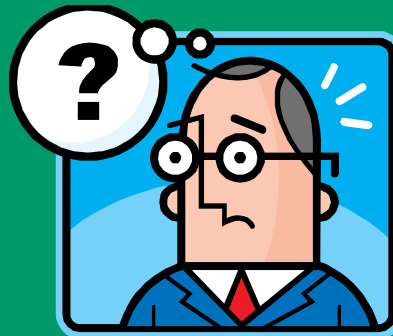
# Who is Eligible to Participate?

***Section 5513.01(B) of Ohio Revised Code:  
Counties, Townships, Municipalities,  
Conservancy districts, Township Park  
Districts, Port authorities, Regional  
Transit authorities, Regional Water and  
Sewer districts, County Transit Boards,  
or State Universities and Colleges***

# ODOT's Authority to Purchase






- ① Ohio Revised Code
- ① ODOT receives a special Release and Permit each biennium from State Procurement (DAS) to issue contracts for specific items independently from their Agency.

# Why Use ODOT Co-op Contracts?



# Why Use ODOT Co-op Contracts?

## **We do the legwork for you!**

-  Researching the commodities
-  Developing the specifications/binding legal terms and conditions
-  Evaluating the amount of competition
-  Issuing and receiving the bids/quotes
-  Completing a formal award process

## **ODOT Bulk Pricing**

# Current ODOT Contracts

## 145 Active Contracts

- 89 of those are a part of the Co-op Program
- 15 Active Co-Op Eligible MBE Set-Aside Contracts
  - MBE Set-Aside Contracts aid the Department in achieving its 15% MBE Set-Aside goal for eligible expenditures

# Items on Contract

- ① Single and Tandem Axle Cab and Chassis Trucks
- ① Compressed Natural Gas (CNG) Tandem Axle Trucks
- ① Snow Plows (11ft, 12ft, and Trip Edge Wing Type)
- ① Rental Contract for Various Types of Equipment (Dozers, Skid Steer Loaders, Excavators, Front End Loaders, Paving Equipment, Street Sweepers, etc.)
- ① Automatic Salt Brine Makers
- ① Liquid De-Icer Products
- ① Salt Conveying Equipment
- ① Asphalt, Liquid Asphalt, Concrete, Aggregates

# Items on Contract

- ① Liner Pipe
- ① Culvert Invert Paving Services
- ① Training Services for Gas and Diesel Engines
- ① Trailer and Truck Mounted Attenuators (Parts and Repair Services)
- ① Quick Setting Concrete Patching Material
- ① Milling and Micro-Milling Services
- ① Crack and Joint Sealant
- ① Traffic Paint
- ① Snow Fencing
- ① 1.5 Ton Utility Truck w/ Aerial Device




# ODOT's Largest Purchasing Contract

## Sodium Chloride (Road Salt)

### 437 Co-Op Participants on Contract

 Statewide Average Price Per Ton= \$37.88

 ODOT is currently on contract for over 425,000 tons of road salt for this year

[Salt Pricing](#)

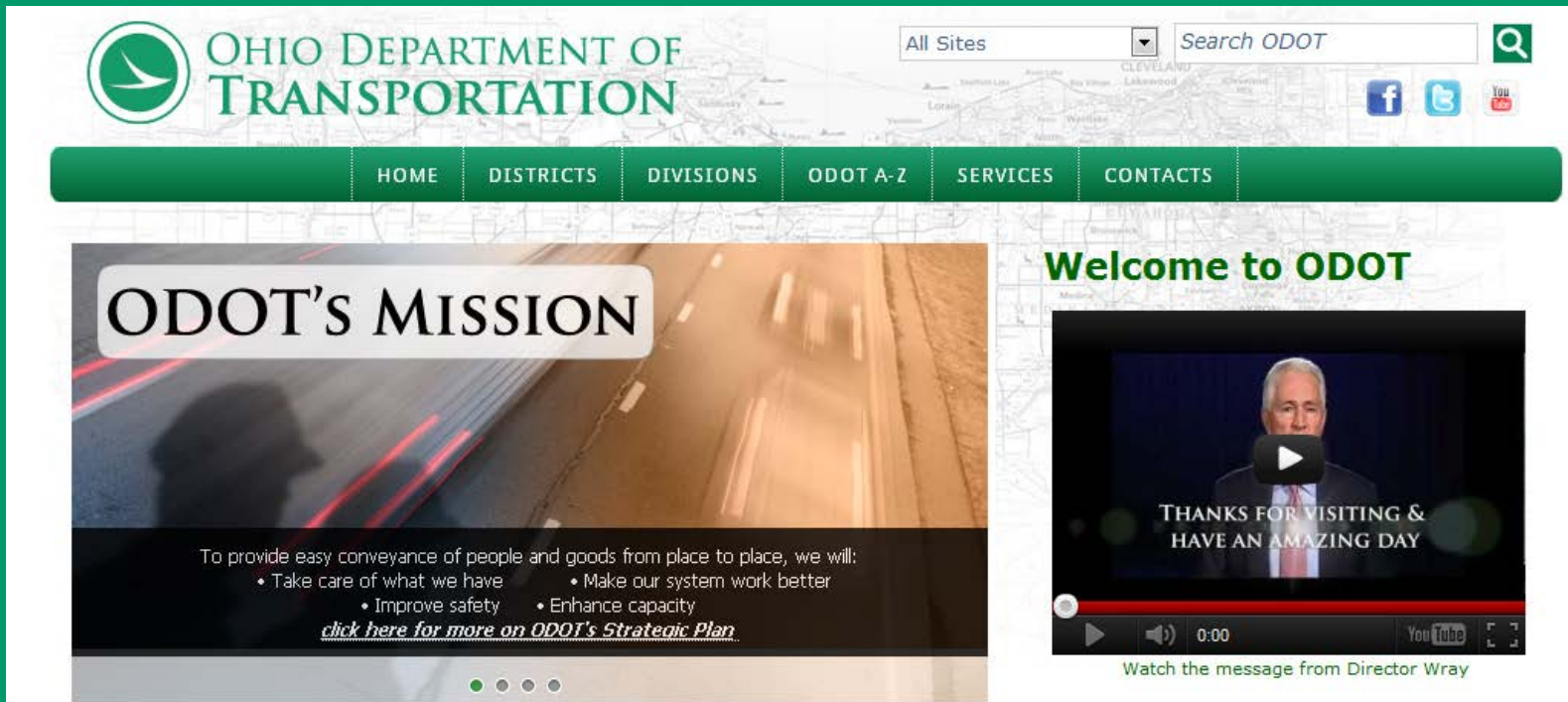
# How Do I Find and Use an ODOT Contract?



# Visit ODOT's Homepage:

 **www.transportation.ohio.gov**

 **Divisions > Contract Sales > Purchasing Contracts**



The screenshot shows the ODOT homepage with the following elements:

- Header:** ODOT logo, "OHIO DEPARTMENT OF TRANSPORTATION", "All Sites" dropdown, "Search ODOT" search bar, and social media icons for Facebook, Twitter, and YouTube.
- Navigation Bar:** HOME, DISTRICTS, DIVISIONS, ODOT A-Z, SERVICES, CONTACTS.
- Main Content:**
  - ODOT'S MISSION:** A large image of a highway with a text overlay stating the mission: "To provide easy conveyance of people and goods from place to place, we will:" followed by a list of goals: "Take care of what we have", "Make our system work better", "Improve safety", and "Enhance capacity". A link is provided: [click here for more on ODOT's Strategic Plan](#).
  - Welcome to ODOT:** A video player showing a message from Director Wray with the text "THANKS FOR VISITING & HAVE AN AMAZING DAY". Below the video is the text "Watch the message from Director Wray".

# Review Co-Op Program Guidelines

🕒 [www.transportation.ohio.gov](http://www.transportation.ohio.gov)

🕒 Divisions

🕒 Contract Sales

🕒 Purchasing Contracts

🕒 Cooperative Purchasing Program

## Cooperative Purchasing & Other Miscellaneous Information

Consignment Agreement

Consignment Agreement Policy

Cooperative Purchasing Program

Political Subdivisions Participation in Selected Contracts.

Cooperative Contracts Listing

Listing of All Current Cooperative Purchasing Contracts.

# Finding Current Co-op Eligible Contracts

🕒 [www.transportation.ohio.gov](http://www.transportation.ohio.gov)

🕒 Divisions

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➡ Cooperative Contracts Listing

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# Look through our list of Contracts....

Link to Specs (.pdf file)

Link to Awarded  
Pricing (.xls file)

<input type="checkbox"/> Invitation No	Commodity	Exp Dt	Supt Office	Award Tab	Coop
066-13	Controllers, Cabinets and Accessory Equipment (NEMA)	11/30/2013	Traffic	066-13	Yes
249-12	7 Passenger Standard Mini Van	12/31/2013	Public Transportation	249-12	Yes
889-14	ADS, Hancor, Haviland and Baughman name brand Plastic Tubing, Pipe & Fittings (MBE Vendors Only)	8/31/2014	Maintenance Mgmt	889-14	Yes
039-14	Aerial Unit Safety Inspection Program	9/30/2015	Equipment Mgmt	039-14	Yes
100-14	Aggregate	1/31/2014	Maintenance Mgmt	100-14	Yes
829-13	Aluminum Sheeting (MBE Vendors Only)	4/30/2014	Sign Shop	829-13	Yes
101G-14	Asphalt Concrete and other Bituminous Mixes	2/28/2014	Maintenance Mgmt	101G-14	Yes
021-13	Automatic Centralized Lubrication Systems	8/31/2014	Equipment Mgmt	021-13	Yes
013-13	Automatic Salt Brine Makers & Liquid Production	10/31/2013	Maintenance Mgmt	013-13	Yes



**Find a contract you want to use?  
What's next???**



# Written Request Requirements

## A Signed Ordinance or Resolution:

We need a certified copy of the ordinance or resolution of the Legislative Authority, Board of Trustees or Governing Board of the Political Subdivision requesting authority to participate in such contracts and agreeing that it will be bound by the contract terms and conditions.

## Resolution/Ordinance is valid for (2) years. Salt requires a specific resolution that must be completed every year before the salt contract goes out for bid.



# Written Request Requirements (cont.)

**Along with your resolution/ordinance, we must have a written request from an authorized agent stating the entity wants to use an ODOT Co-op contract. You must specify the vendor as well as the items you are wishing to purchase.**

# **Mail, Email, or Fax Documents to:**

**Ohio Department of Transportation  
Office of Contract Sales, Purchasing Section  
Mail Stop 4110  
1980 W. Broad St.  
Columbus, OH 43223**

**Email: [Contracts.Purchasing@dot.state.oh.us](mailto:Contracts.Purchasing@dot.state.oh.us)**

**Fax: (614) 728-2078**



# What are Political Subdivisions Responsible for?

- 🕒 ODOT will send an approval letter to the requesting entity as well as the awarded vendor on the contract.



- 🕒 Once the written authorization to purchase has been given by ODOT, orders will be placed directly with the vendor by the political subdivision. ODOT will not have any involvement after approval has been given unless contractual issues arise.

# Questions?

 **Austin Price, Lead Procurement Coordinator**

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